

1 BEFORE THE STATE BOARD OF TAX APPEALS
2 STATE OF ARIZONA
3 100 North 15th Avenue - Suite 140
4 Phoenix, Arizona 85007
5 602.364.1102

6 BEST LAID FLOORS, L.L.C.,)
7 Appellant,) Docket No. 1869-02-S
8 vs.)
9 ARIZONA DEPARTMENT OF REVENUE,) NOTICE OF DECISION:
10 Appellee.) FINDINGS OF FACT AND
11) CONCLUSIONS OF LAW
12)
13)

14 The State Board of Tax Appeals, having considered all evidence and arguments presented, and
15 having taken the matter under advisement, finds and concludes as follows:

16 FINDINGS OF FACT

17 Best Laid Floors L.L.C., ("Appellant") engages in the business of carpet installation in Arizona.
18 The Arizona Department of Revenue (the "Department") audited Appellant for the period May 1997
19 through December 2000 ("Audit Period"). The Department determined that Appellant had collected tax
20 but had failed to file returns or remit tax for the latter part of the Audit Period (January, 1999 to December,
21 1999) and had further failed to pay tax on activities it designated as "labor" or "installation services"
22 throughout the Audit Period. Subsequently, the Department assessed Appellant additional transaction
23 privilege tax for the State of Arizona and for the City of Sedona under the prime contracting classification
24 (A.R.S. § 42-5075). The assessment includes interest and penalties for failure to timely file returns and
25 pay the tax due. Appellant protested the assessment to the Office of Administrative Hearings
("OAH"), which denied the protest. Appellant now timely appeals to this Board.

26 DISCUSSION

27 The issue before the Board is whether Appellant is liable for the tax assessed. The presumption
28 is that the assessment is correct, and Appellant bears the burden of overcoming that presumption. See
29 *Arizona State Tax Commission v. Kieckhefer*, 67 Ariz. 102, 191 P.2d 729 (1948).

1 Prime contracting activity is defined, in pertinent part, as undertaking to "[a]lter, repair, add to,
2 subtract from, improve . . . any building . . . or other structure, project, development or improvement, or to
3 do any part of such a project . . . and includes subcontractors and specialty contractors. A.R.S. § 42-
4 5075(J)(2). The rule R15-5-613 of the Arizona Administrative Code ("A.A.C.") further specifies that "[t]he
5 sale and installation of all floor covering which is affixed to real property is subject to tax under the
6 contracting activity."

7 Appellant argues that its business activities fall within the scope of the retail sales classification
8 because it sells professional, personal services and that income attributable to the installation of carpet is
9 exempt from tax under the retail classification.¹ A.R.S. § 42-5061. Appellant further contends it is not
10 taxable under A.A.C. R15-5-613 because the rule imposes tax only on those who *sell and install* floor
11 coverings. Because it only installs carpet and does not sell it, Appellant argues it is not taxable.

12 The Board acknowledges that Appellant does not *sell* carpeting. This is precisely the reason
13 Appellant's activities do not fall within the scope of the retail classification, which is comprised of the
14 business of *selling tangible personal property at retail*. See A.R.S. § 42-5061(A). Further, the Board has
15 previously determined that while A.A.C. R15-5-613 clarifies that those who install the carpeting they sell
16 may be taxable under the contracting, rather than the retail sales classification, there is nothing in either
17 the rule or the pertinent statute that indicates the sale of floor covering is a prerequisite to taxation on the
18 installation. See *Hohn v. Arizona Dep't of Rev.*, Docket No. 922-92-S (BOTA Feb. 22, 1994).
19 Accordingly, Appellant is liable for the tax assessed on its installation services.

20 Next, while Appellant concedes that its services are taxable when performed as a subcontractor,
21 it argues that the Department erroneously disregarded several valid exemptions certificates it provided
22

23
24 ¹ The retail classification exempts from tax the gross proceeds of sales or gross income from "[p]rofessional or
25 personal service occupations or businesses which involve sales or transfers of tangible personal property only as
inconsequential elements" and "[s]ervices rendered in addition to selling tangible personal property at retail."
Id(A)(1)and (A)(2).

1 pursuant to A.R.S. § 42-5075(E). This subsection exempts from taxation income derived from contracting
2 activities if the person who hired the contractor executes and provides the contractor with a certificate
3 stating that the person is the prime contractor liable for the tax. The subsection further provides that the
4 Department shall prescribe the form of the certificate. Additionally, Appellant contends that the
5 Department erroneously assessed City of Sedona transaction privilege tax against Appellant for receipts
6 earned outside the City of Sedona.

7 The Department counters that it accepted valid certificates that provided the required information
8 and assessed City of Sedona tax on projects determined to be subject to the tax based on information
9 provided by Appellant.

10 After the hearing before the Board, at the Board's request, the Department reviewed additional
11 information provided by Appellant and, subsequently, revised the assessment to exclude certain amounts
12 that had been erroneously included in taxable receipts under the prime contracting classification, and to
13 exclude from the City of Sedona assessment certain amounts that had been erroneously included in
14 taxable receipts from projects within that city. The Board finds that Appellant is liable for the assessment
15 as modified.

16 The late filing and late payment penalties at issue may not be abated because Appellant has not
17 shown that its failure to timely file returns and pay the tax due was attributable to reasonable cause.
18 A.R.S. § 42-1125(A) and (D). Finally, the interest at issue is made a part of the tax by statute and
19 represents a reasonable interest rate on the tax due; therefore, it may not be abated. A.R.S. § 42-1123;
20 *Biles v. Robey*, 43 Ariz. 276, 286, 30 P.2d 841 (1934).

21 CONCLUSIONS OF LAW

- 22 1. Appellant is liable for the assessment as modified. See A.R.S. § 42-5075; *Hohn v. Arizona*
23 *Dep't of Rev.*, Docket No. 922-92-S (BOTA Feb. 22, 1994).
- 24 2. Appellant has not shown that its failure to timely pay the tax due was attributable to
25 reasonable cause; therefore, the penalties imposed may not be abated. A.R.S. § 42-1125(D).

